



SY23-24 Budget

PREPARED **MAY 18, 2023** BY

EdOps

Executive Summary

The FY24 budget reflects Momentum's financial plan for July 1, 2023-June 2024 fiscal year. The school is required to provide a board approved 1-year budget.

We developed this budget using historical revenue and expense information, as well as inputs about enrollment, staffing and programmatic changes from school staff.

The FY24 budget is balanced-meaning revenue exceeds expenses. **The year-end cash balance is projected to be \$4M**, due to a positive net income of \$115k. This provides 28% fund balance at year end.

Strategic Priorities

The budget reflects the below strategic priorities for the school

Culture

Strategic partnership support has been allocated to continue Momentum’s initiative to develop aligned student and adult culture expectations, systems and processes that align to our vision for Momentum.

Leading into the 23-24 school year, Momentum’s DEI, SEL, culture and engagement initiatives will promote and strengthen the experience of scholars, families, and staff.

Academics

Momentum looks forward to the opening of its **first Pre-Kindergarten class in Fall 2023** with the support of our Pre-K team!

The classroom located within our Tower Grove South campus will serve 20 of our youngest scholars aged 3-4. Momentum will work with the St. Louis Pre-K Cooperative to implement programming that serves as a springboard to future Momentum graduates. Further, instructional priorities include robust summer school programming.

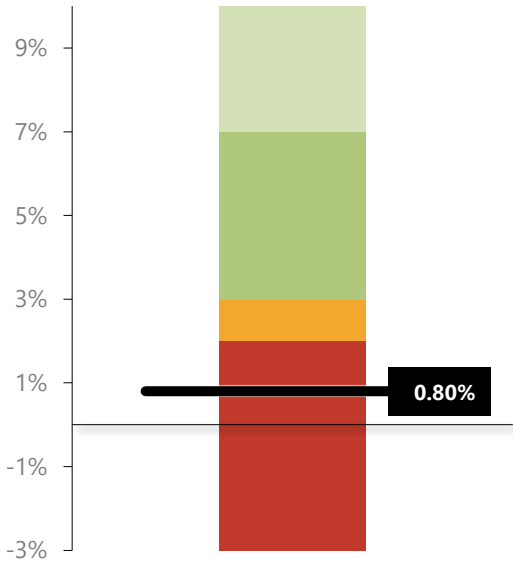
Operations

To establish a sustainable environment of mutual care and support, Momentum will take a few steps toward building greater stability in our support model, including the implementation of a **district wide aftercare program** to support our families, long range financial planning and accrual budgeting for facilities maintenance.

Further, grant funding enables resources to be put toward mental health supports for scholars, hygiene, and nursing and wellness support.

FY24 Budget KPIs

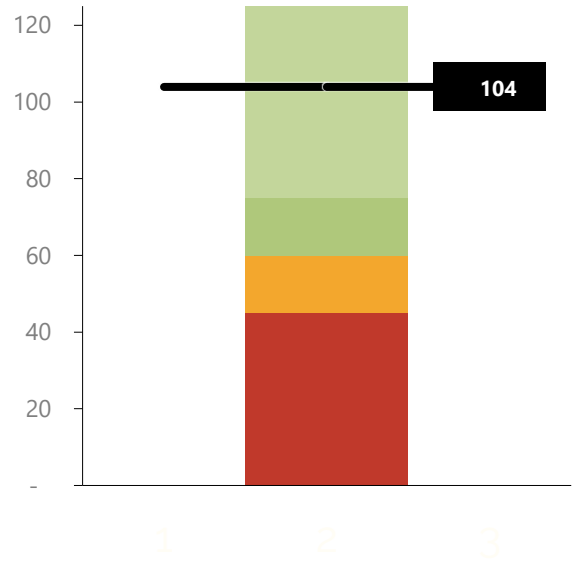
GROSS MARGIN



Revenue	14,371,499
Expenses	14,256,249
Net Income	115,251
Gross Margin	0.80%

Gross Margin = Net Income / Revenue

DAYS OF CASH



Starting Cash	3,944,532
Net Income	115,251
Net Annual Cash Increase	115,251
Ending Cash	4,059,783

COMMENTS

The forecasted net income is \$115,251 on \$14,371,499 in revenue. This yields .80% in gross margin.

We are predicting 104 days of cash at 6/30/24. This is based upon ending the year with 4,059,783 in cash.

Compared to FY23 forecast Net Income of \$2,415,758, FY24 change in cash is less, primarily due to ESSER funds received.

SY24 Budget

REVENUE

Local Revenue	1,048,404
State Revenue	10,250,106
Federal Revenue	2,841,459
Private Grants and Donations	218,000
Earned Fees	13,530
Total Revenue	14,371,499

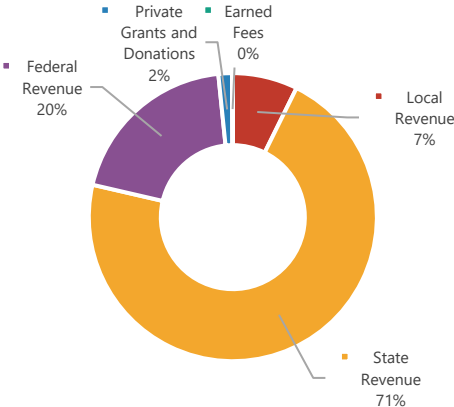
EXPENSES

Salaries	6,666,084
Benefits and Taxes	2,035,656
Staff-Related Costs	185,950
Rent	1,096,926
Occupancy Service	673,968
Student Expense, Direct	1,734,120
Student Expense, Indirect	453,500
Office & Business Expense	938,045
Transportation	472,000
Total Expenses	14,256,249
Net Income	115,251

REVENUE

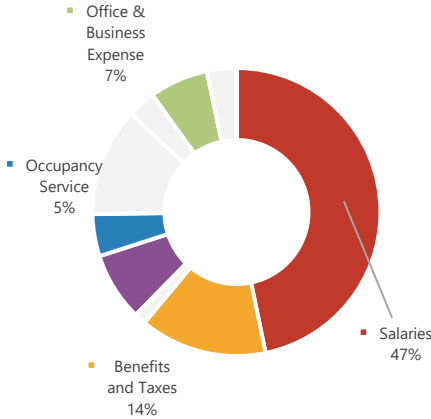
We have budgeted **\$14,371,499** in revenue based upon 756 end of year students, and a WADA payment of \$11,960 per student.

The largest components of revenue are \$10m (71.3%) in State Revenue and \$2.8m (19.8%) in Federal Revenue.



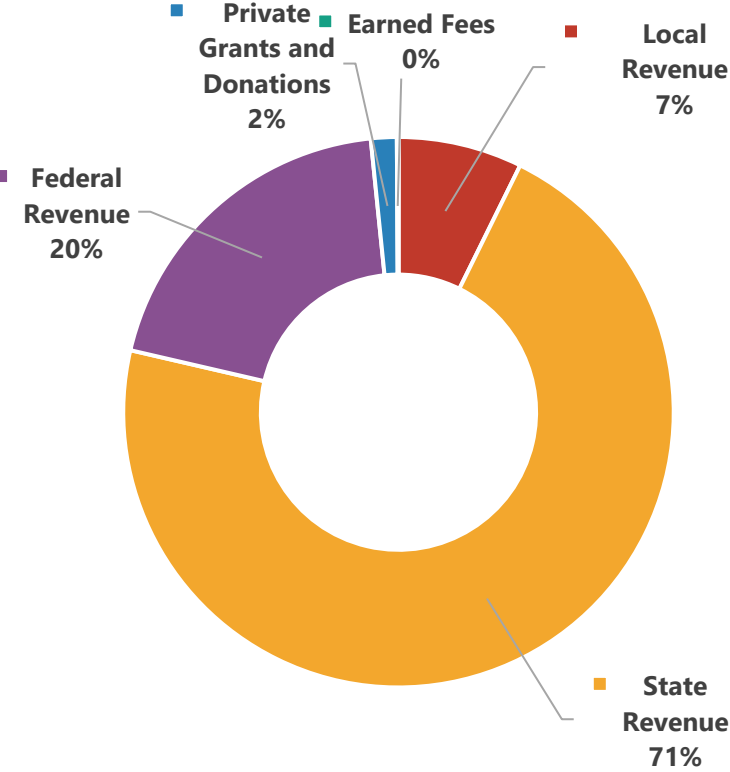
EXPENSES

We have budgeted **\$14,256,249** in expenses based on 123 staff. The largest components of expense are \$6,666,084 (46.8%) in Salaries and \$2,035,656 (14.3%) in Benefits and Taxes.



Revenue | Overview

SY24 BUDGETED REVENUE %



COMMENTS

We have budgeted **\$14,371,500** in revenue for SY23-24, which is \$3.6m less than the amount forecasted for the year before.

The largest components of revenue are State Revenue (71.3%) and Federal Revenue (19.8%).

Highlighted year-to-year changes:

- \$3.4m decrease in Federal Revenue due to ESSER funds expiring

State

- Target students 850, with 1st-day enrollment of 780
- 756 end of year student count, 90% attendance → ADA 691 → WADA=815
- DESE basic formula calculation now allows charter schools to be paid on FWADA. FWADA is the use of the higher of the 2nd preceding year, 1st preceding or estimate of the current year WADA, less that year's summer school, plus current year summer school.
- **FY24 budgeted FWADA=864**

Federal

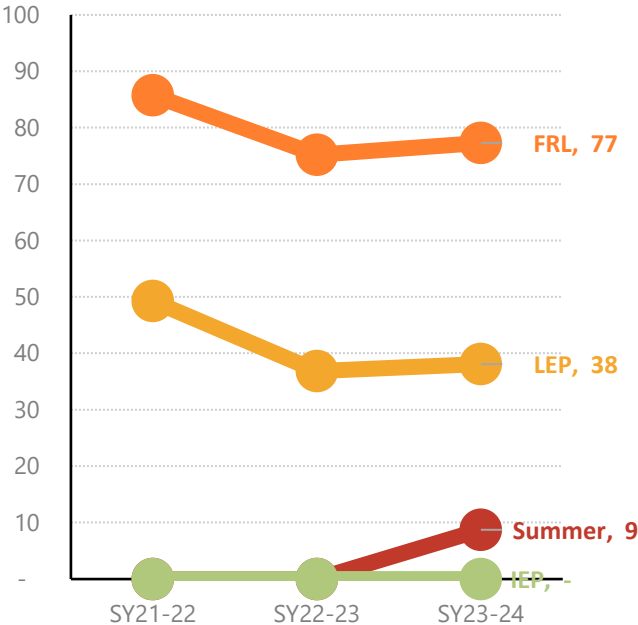
FY24 budget includes \$881k in ESSER III funds

Revenue | Enrollment Assumptions Detail

WADA DETAIL

	FY 24
End of Year Enrollment	756
Attendance Rate	90%
Regular Term ADA	691
Summer ADA	9
FRL	77
LEP	38
WADA	815
FWADA	867
Per WADA amount	\$11,960

SPECIAL POPULATIONS



WADA

Weighted Average Daily Attendance is the ADA plus special populations Weights

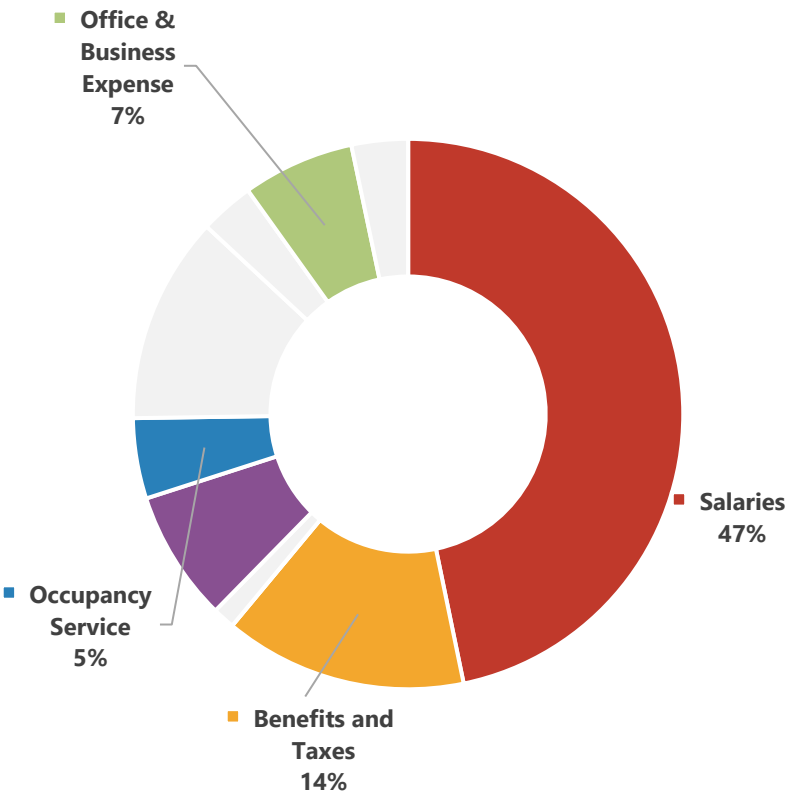
Weighted Average Daily Attendance is the ADA plus special populations Weights.

DESE basic formula calculation now allows charter schools to be paid on FWADA. This is a permanent change in law.

FWADA is the use of the higher of the 2nd preceding year, 1st preceding or estimate of the current year WADA, less that year's summer school, plus current year summer school.

Expenses | Overview

SY24 BUDGETED EXPENSE %



COMMENTS

We have budgeted **\$14,256,250** in expenses for SY23-24, which is \$1.3m less than the amount forecasted for the year before.

The largest components of expenses are Salaries (46.8%) and Benefits and Taxes (14.3%).

Highlighted year-to-year changes:

- \$1.1m decrease in Student Expense, Direct. This is due to FY23 substitute expense and ESSER related purchases.
- \$627k decrease in Office & Business Expense
- \$543k increase in Salaries
- \$154k decrease in Rent

Salaries

123 staff includes:

- 83 Teaching Instructional Staff: Includes Pre-K and building subs.
- 6 Instructional support Staff
- 34 Administrative Staff

FY23 and FY24 Comparison

Income Statement	SY22-23	SY23-24	Difference	Comments
Revenue				
Local Revenue	1,107,058	1,048,404	(58,654)	Prop C \$1,360 of prior year WADA
State Revenue	10,130,059	10,250,106	120,047	\$11,960 on 864 FWADA (Prior YR, plus Summer ADA)
Federal Revenue	6,255,794	2,841,459	(3,414,335)	\$881k ESSER vs \$4m in FY23, Title funds are FY24 Prelim Title allocations
Private Grants and Donations	285,822	218,000	(67,822)	Budget based on 3 donors
Earned Fees	197,933	13,530	(184,403)	Student Fees; not including sponsor support
Total Revenue	17,976,666	14,371,499	(3,605,167)	
Operating Expense				
Salaries	6,123,395	6,666,084	(542,689)	9% increase from FY23 to FY24., due to FY23 staff vacancies.
Benefits and Taxes	1,951,237	2,035,656	(84,418)	Based on health insurance renewal costs
Staff-Related Costs	283,346	185,950	97,396	Less donor supported PD
Rent	1,250,519	1,096,926	153,593	Based on contract no true up rent
Occupancy Service	683,319	673,968	9,351	Includes \$40k contingency
Student Expense, Direct	2,786,712	1,734,120	1,052,592	Fewer subs, less ESSER related expenses
Student Expense, Indirect	469,681	453,500	16,181	Food expense based on student count
Office & Business Expense	1,565,422	938,045	627,377	Fewer transition costs
Transportation	447,278	472,000	(24,722)	
Total Expenses	15,560,908	14,256,249	1,304,659	
Net Income	2,415,758	115,251	(2,300,508)	

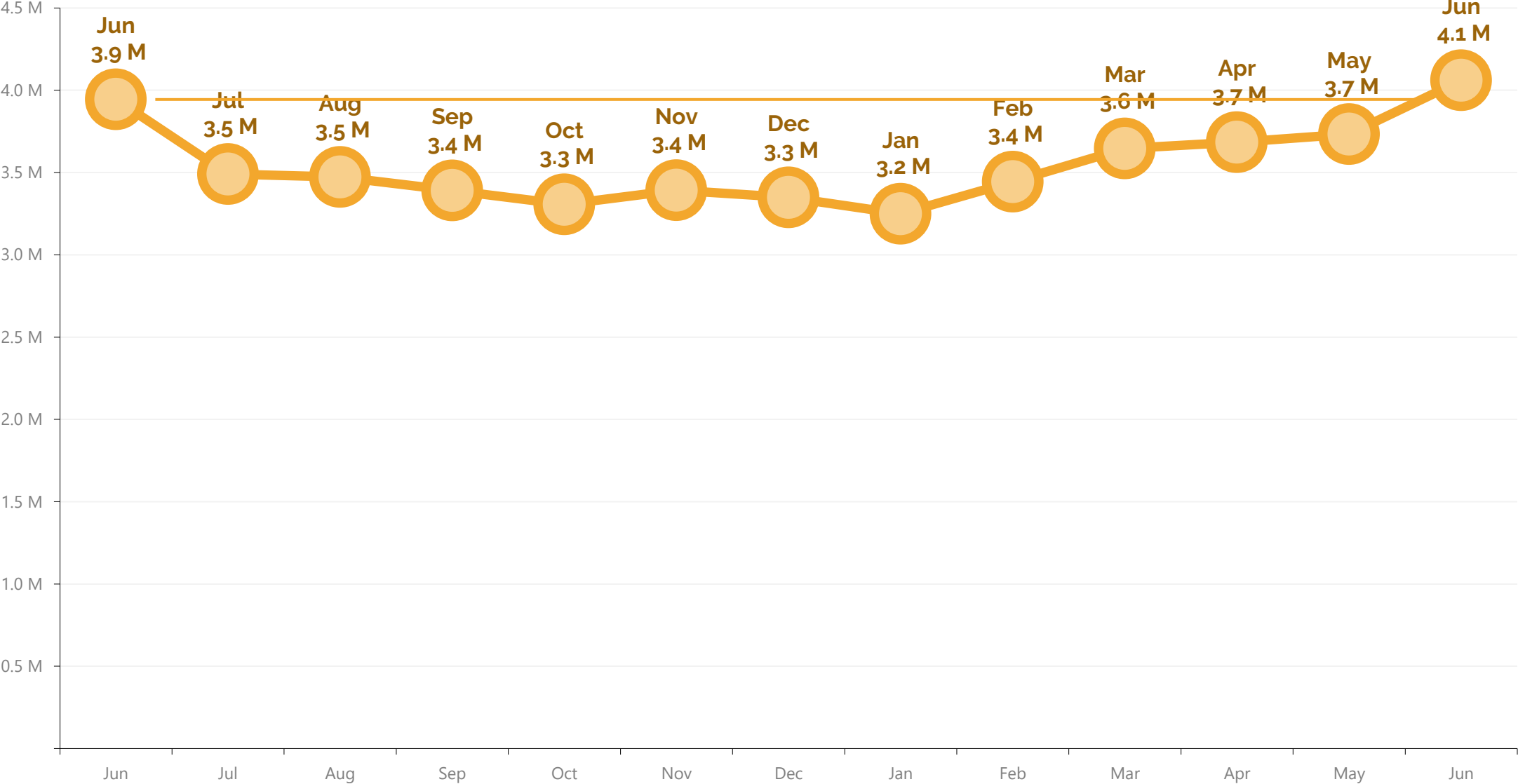


QUESTIONS?

**Please contact your
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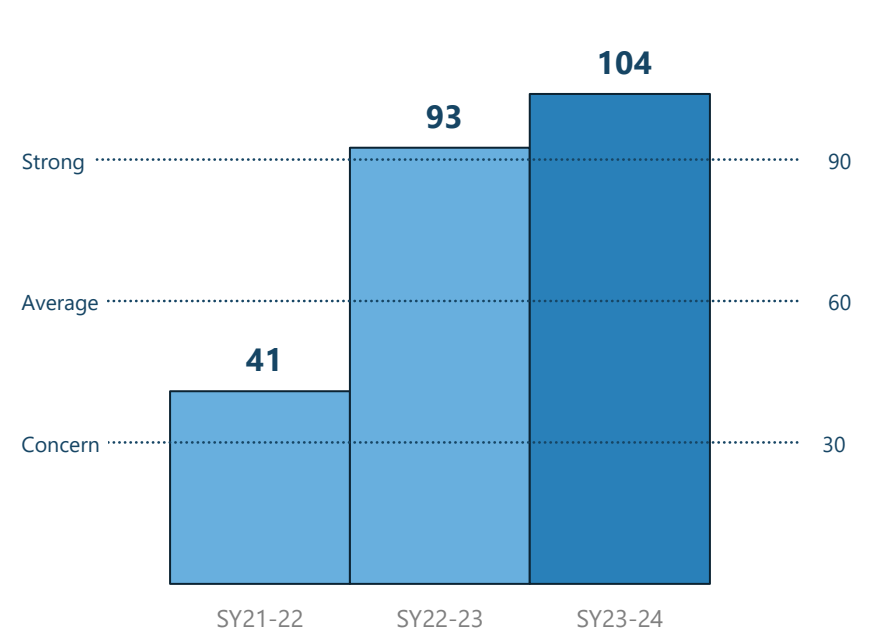
Appendix: Monthly Cash



**\$115k
Gain**

Days of Cash, In Context

Historical Context: Days of Cash



104 DAYS OF CASH AT YEAR'S END

The budget predicts that we will end the year with 104 days of cash, which is 11 days better than the cash forecast for 6/30/23.

Industry Context: Days of Cash vs Gross Margin

